



SERVICE RATE SHEET

SERVICE LABOR RATES (rates listed are per hour and billed in 1/4 hour increments)

CLEAN & DETAIL	\$75.00		
CAPTAINS OR CREW	<i>Basic Crew: \$75.00</i>	<i>Advanced Crew: \$95.00</i>	<i>Captains: \$150.00</i>
GENERAL BOATYARD SERVICES	\$95.00		
SPECIALTY SERVICES	\$150.00: <i>Swage, Rig, Tune, Sail Installation, Line Splices</i>		
TECHNICIANS	\$150.00: <i>Gas & Diesel Engines, Transmissions, Running Gear, Electrical, Plumbing</i>		
SUBCONTRACTORS	Priced by the job: <i>Electronics, Fiberglass, Woodwork, Paint, Varnish, Welding</i>		

FLAT RATE LABOR RATES (rates listed are per ft LOA or LWL)

"LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel, "LOH" is the length of the hull, and "LWL" is the waterline length.

1. Pick up from sidetrack and launch (a,b,g)	\$8.20 / ft LOA
2. Pick up from sidetrack and load onto trailer (a,b,g)	\$9.00 / ft LOA
3. Haul and sidetrack or load onto trailer (a,b,g)	\$9.00 / ft LOA
4. Unload from trailer and launch or sidetrack (a,b,g)	\$9.70 / ft LOA
5. Haul and load onto customer trailer from launching ramp	\$95.00 / hour
6. Haul, inspect, and launch (a,b,g)	\$11.50 / ft LOA
7. Lift time, per hour (g)	\$95.00 / hour
8. Emergency haul (a,b,g)	1.5 x above rates
9. Pressure wash bottom (d,g)	\$5.50 / ft LWL
10. Step or un-step mast (c,g)	\$12.00 / ft of mast
11. Crane/Forklift charges	\$110.00 / occurrence
12. Paint bottom (e,f)	\$23.65 / ft LWL, materials included
13. Paint outdrive or lower unit	\$150.00 each, materials extra
14. Transport by customer trailer	\$95.00 / hour
15. Transport by S.E.A. trailer	\$150.00 / hour
16. Transport by S.E.A. boat	\$150.00 / hour, materials extra
16. Holding tank pump-out	\$100.00 minimum
17. Storage of boat, engine, or other item with completed service	See storage rate sheet

NOTES:

"LOA" describes the maximum length of the hull that includes all fittings, davits, bowsprits, swim platforms and engines in the storage position (tilted up or down), and when on a trailer, the length including the length of the trailer and vessel, "LOH" is length of the hull, and "LWL" is waterline length.

- a. \$1.50 / ft extra for vessels 26 ft & over (or requiring the use of the travel lift), \$95.00 extra for mast up.
- b. \$2.40 / ft extra for drafts 4 ft & over or beams 8 ft & over.
- c. \$150.00 extra for haul or step/unstep with furling jib or for backstay removal/re-attachment. Additional charges will incur on a time and materials basis for electrical connections & disconnections, or if rigging sails, boom, etc. must be removed or installed by the boat yard. Masts over 40' require crane charges.
- d. \$0.50/ft extra for drafts 4 ft & over and beams 8 ft & over. Additional charges for barnacle removal (time & materials).
- e. Additional preparation charges are assessed for boats not washed when hauled, if extensive caulking required or if extensive crazing, pitting, or rusting exists (includes bottom paints listed at approximately \$185 per gallon).
- f. \$1.30 / ft extra for drafts 4 ft & over or beams 8 ft & over, \$2.60 / ft extra for drafts 4 ft and over with beams 8 ft & over.
- g. 25% extra for period 12/10 through 3/10 (freezing factor), irrespective of global warming influences.
- h. All boatyard services are subject to a 2% environmental compliance fee. Environmental recycling fees will be assessed for disposal of oil or diesel (\$4.00 / gallon) and gas fuels (estimated \$10.00 / gallon or current rate).

TERMS:

1. Service agreements on any unit placed on the property are entirely at the Tenant's risk (and no bailment is created thereby).
2. Outside Contractors must be approved in writing and in advance, must keep current W-9 forms and proper insurance on file, and present all bills through the Seacoast Enterprises Associates Service Departments. To cover costs, outside contractors are subject to a 20% commission.
3. All rates are posted online and in the marina offices. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the service department, will be billed on a time and materials basis.
4. Sidetracks for reasons other than yard inspection or repair will be billed additionally per published storage rates.
5. All charges must be paid before launching. Slip charges start three (3) days after launch. Fuel, products, and services are sold on a CASH basis.
6. The sales receipt is your bill. Payment is due upon delivery of service. Late charges of 2%/month will be added for balances outstanding over 30 days. Any unit left in storage 120 days with a delinquent account balance shall be considered abandoned, may be removed from the property and offered for sale to cover space rental and other charges, including legal fees and collection costs.